

Press Release

The PPI Group Achieves Autodesk Premier Solutions Provider Status

Recognized for Expertise in Civil Engineering Solutions Selling

Kent, WA 11/1/2006 – The PPI Group today announced their designation as Autodesk Premier Solutions Provider (PSP), Civil Engineering Specialist in their Kent, WA location. PSPs comprise an elevated level of the Autodesk Value Added Reseller program, which incorporates Autodesk software solutions along with proven and measurable technical expertise in a specific industry or unique business. PSPs provide their customers with full solutions from pre- and post-sales support, to training, implementation, and customization. They work closely with Autodesk to help customers realize their ideas, increase operational efficiencies and maximize their return on investment in Autodesk software solutions.

“Premier Solutions Providers understand that a healthy business is achieved through the success of their customers,” said Steve Blum, vice president of Americas Sales at Autodesk. “The PPI Group has raised the bar by developing a deep understanding of their customers’ business, pain points, and goals. They also have a solid understanding of solution selling and implementation.”

Structure, Civil Engineering, Geospatial, Manufacturing, Data Management, Collaboration, Education, or Government. Each qualified PSP has demonstrated the ability to meet rigorous sales, personnel, and customer service measurements, and proven customer references and testimonials to support their level of expertise and commitment to customer success.

About The PPI Group

The PPI Group is locally owned and operated and has been for over 75 years. They take pride in their stability in an unpredictable industry. At PPI, you can trust them for both “Old School Service” and “New Age Results.”

The PPI Group offers a full range of products and services for the Architect, Engineer, Contractor and Mapping Professional.



Autodesk
Authorized Value Added Reseller

Autodesk
Premier Solutions Provider
Civil Engineering

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